Data-Driven Auction Design II Progress via Statistical Learning Theory

Zhiyi Huang

University of Hong Kong

#### Recap

Data-Driven Single-Item Auction

A Glimpse of Statistical Learning Theory

Sample Complexity of Single-Item Auctions Upper Bound Lower Bound

 $\square$  Sell 1 item to *n* bidders, to maximize revenue

 $\square$  Bidder *i*'s value  $v_i$  is drawn independently from  $D_i$ 

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- Direct revelation auction
  - 1. Bidders bid  $b_1, b_2, \ldots, b_n$
  - 2. Seller picks allocations  $x_1, x_2, \ldots, x_n$  and payments  $p_1, p_2, \ldots, p_n$
  - 3. Bidder *i* wins the item w.p.  $x_i$ , pays  $p_i$ , gets utility  $v_i x_i p_i$

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- Dominant-Strategy Incentive Compatible (DSIC)

$$\forall i, v_i, b_i, b_{-i} : \quad v_i x_i(v_i, b_{-i}) - p_i(v_i, b_{-i}) \ge v_i x_i(\frac{b_i}{b_i}, b_{-i}) - p_i(\frac{b_i}{b_i}, b_{-i})$$

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Individually Rational (IR)

$$\forall i, v_i, b_{-i}: \quad v_i x_i (v_i, b_{-i}) - p_i (v_i, b_{-i}) \geq 0$$

## Recap: Myerson's Theory

□ DSIC and IR are equivalent to

- 1.  $x_i(v_i, b_{-i})$  is monotone (e.g., step function)
- 2.  $p_i(v_i, b_{-i})$  is the area on the left of  $x_i(v_i, b_{-i})$  as a function of  $v_i$  (e.g., threshold price above which  $x_i = 1$ , if  $x_i$  is a step function)

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- Expected revenue is equivalent to expected virtual welfare

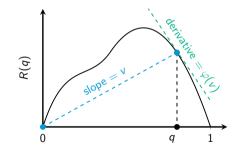
$$\mathsf{E}\sum_{i=1}^{n}\varphi_{i}(v_{i})x_{i}$$

where the virtual value  $\varphi_i$  is

$$\varphi_i(\mathbf{v}_i) = \mathbf{v}_i - \frac{1 - F_i(\mathbf{v}_i)}{f_i(\mathbf{v}_i)}$$

## Recap: Optimal Pricing

- $\square$  Sell 1 item to 1 bidder, whose value v is drawn from D
- $\square$  Every DSIC and IR auction is equivalent to posting a price p
- □ Revenue of price p is  $p \cdot q(p)$ , where q(p) = 1 F(p) is p's quantile
- □ Revenue curve in quantile space  $R(q) = v(q) \cdot q$



## Recap: Data-Driven Optimal Pricing

#### $\hfill\square$ Sample Complexity/Statistical Learning Model

- Take *m* i.i.d. samples from *D* as input
- Output a price p

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# Recap: Data-Driven Optimal Pricing (Cont'd)

Distributions	Sample Complexity
[0, 1]-Bounded	$\frac{1}{\varepsilon^2}$
Regular distributions	$\frac{1}{arepsilon^3}$
MHR distributions	$\frac{1}{\varepsilon^{1.5}}$
[1, H]-bounded distributions	$\frac{H}{\varepsilon^2}$

#### Upper Bound:

Concentration inequality + covering of price space + union bound

#### Lower Bound:

Reduction to sample complexity of distinguishing two distributions

## Recap: Concentration Inequalities

#### Theorem (Chernoff-Hoeffding, User-Friendly Version)

 $X_1, X_2, \ldots, X_m$  are *i.i.d.* RV over [0, 1]. Let  $\mu = \mathbf{E} X_i$ . With probability  $1 - \delta$  we have

$$\left|\frac{1}{m}\sum_{i=1}^m X_i - \mu\right| \lesssim \sqrt{\frac{\log \frac{1}{\delta}}{m}}$$

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$$\left|\frac{1}{m}\sum_{i=1}^{m}X_{i}-\mu\right| \lesssim \max\left\{ \sqrt{\frac{\mu(1-\mu)\log\frac{1}{\delta}}{m}}, \frac{\log\frac{1}{\delta}}{m} \right\}$$

#### Recap

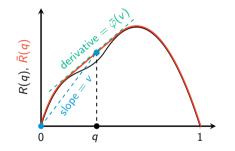
#### Data-Driven Single-Item Auction

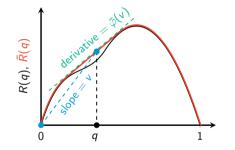
A Glimpse of Statistical Learning Theory

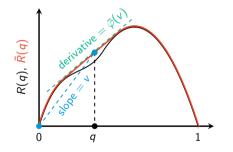
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 $\Box \bar{R}(q)$  is concave closure of revenue curve

□ Ironed virtual value  $\bar{\varphi}_i(v_i)$  is  $\bar{R}(q)$ 's derivative

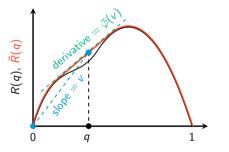




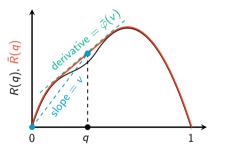


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- Winner pays threshold winning bid i.e., lowest bid above which he/she wins
- □ Expected revenue is at most  $\mathbf{E} \sum_{i=1}^{n} \bar{\varphi}_i(v_i) x_i$  with equality if values in an ironed interval are treated as the same



# Data-Driven Optimal (Single-Item) Auction

Sample Complexity/Statistical Learning Model

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(illustrative example)

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- $\square$  Learn  $h \in \mathcal{H}$  from i.i.d. samples from D to minimize/maximize

 $\mathbf{E}_{t\sim D} h(t)$ 

## Example: Linear Binary Classification

□ Type space consists of feature-label pairs

$$\mathcal{T} = \left\{ (x, y) : \underbrace{x \in \mathbb{R}^n}_{\text{feature}}, \underbrace{y = \pm 1}_{\text{label}} \right\}$$

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□ Hypothesis space consists of linear classifiers

• Each  $h \in \mathcal{H}$  corresponds to a linear function  $\langle a, x \rangle + b$ ,  $a \in \mathbb{R}^n$ ,  $b \in \mathbb{R}$ 

$$h(x,y) = \begin{cases} 0 & \text{if } \langle a,x 
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□ Learn  $h \in \mathcal{H}$  from i.i.d. samples from *D* to minimize  $\underbrace{\mathbf{E}_{(x,y)\sim D} h(x,y)}_{\text{classfication error}}$ 

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expected revenue

Sample Complexity and "Degree of Freedom": Informal Introduction

Recall the three-step approach

1. Estimate the expectation of a single hypothesis  $h \in \mathcal{H}$  up to arepsilon

2. Finitely many hypotheses whose "neighborhoods" cover the hypothesis space  ${\mathcal H}$ 

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## Binary Classification and Vapnik-Chervonenkis Dimension

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□ Hypothesis space is a set of classifiers

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□ VC dimension of  $\mathcal{H}$  is the largest number of features vectors  $x_1, x_2, \ldots, x_d$  such that for any labeling  $y_1, y_2, \ldots, y_d$ , there is  $h \in H$  such that  $h(x_i, y_i) = 0$ 

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 □ m ≂ d+log 1/ε<sup>2</sup> samples are sufficient and necessary

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 $\square$  Pseudo dimension of  ${\cal H}$  is the largest number d for which we have

- Types  $t_1, t_2, \ldots, t_d \in \mathcal{T}$  and
- Witnesses  $r_1, r_2, \ldots, r_d \in (0, 1)$  such that
- For any signs  $y_1, y_2, \dots, y_d \in \{1, -1\}$  there is  $h \in \mathcal{H}$  satisfying

 $\operatorname{sign}(h(t_i) - r_i) = y_i$ 

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Pseudo dimension equals VC dimension for binary classification

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- $\square$  Rademacher complexity of  $\mathcal H$  (with *m* samples) is

$$R_m(\mathcal{H}) = \mathbf{E}_{\underbrace{t_1, \dots, t_m \sim D}_{\text{random types}}, \underbrace{y_1, y_2, \dots, y_m \overset{\text{unif}}{\sim} \{1, -1\}}_{\text{random noise}}} \sup_{h \in \mathcal{H}} \frac{1}{m} \sum_{i=1}^m y_i h(t_i)$$

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 $\square$  Intuitively, it captures how well hypothesis class  ${\mathcal H}$  can fit random noise

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  - Each hypothesis  $h \in \mathcal{H}$  is a function from  $\mathcal{T}$  to [0,1]
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$$R_m(\mathcal{H}) = \mathbf{E}_{\underbrace{t_1, \dots, t_m \sim D}_{\text{random types}}, \underbrace{y_1, y_2, \dots, y_m}_{\text{random noise}}}^{\text{unif}} \sup_{h \in \mathcal{H}} \frac{1}{m} \sum_{i=1}^m y_i h(t_i)$$

Intuitively, it captures how well hypothesis class \$\mathcal{H}\$ can fit random noise
 It suffices to have \$m \ge \frac{\log \frac{1}{\delta}}{\varepsilon^2}\$ and \$R\_m(\mathcal{H}) \le \varepsilon\$

#### Recap

Data-Driven Single-Item Auction

A Glimpse of Statistical Learning Theory

Sample Complexity of Single-Item Auctions Upper Bound Lower Bound

Recall Myerson's optimal auction

- Highest non-negative virtual value wins
- □ Winner pays threshold winning bid
  - i.e., lowest bid above which he/she wins

Narrowing down the representitive auctions in three steps

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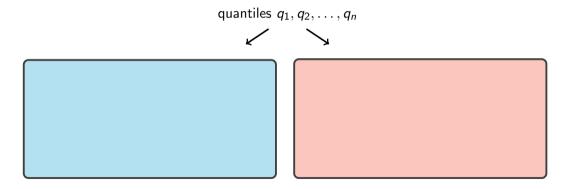
Narrowing down the representitive auctions in three steps

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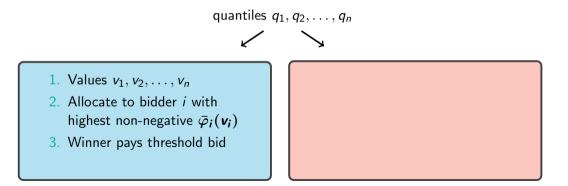
$$f_i: \{0, \varepsilon, 2\varepsilon, \dots, 1\} \rightarrow \{-\infty, 0, \varepsilon, 2\varepsilon, \dots, 1\}$$

Lemma

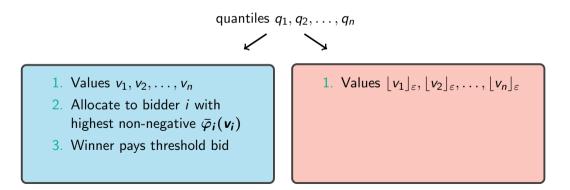
Lemma



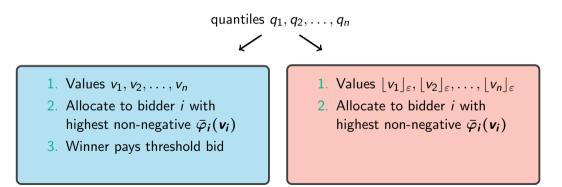
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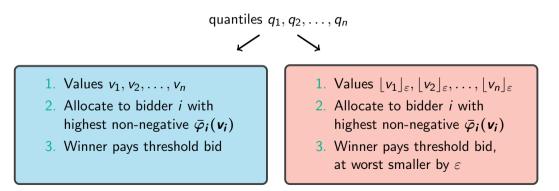
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### Lemma

- 1. Negative  $f_i(v_i)$  may be treated as  $-\infty$  without loss of generality.
- 2. Allocating to the bidder i with the largest  $\lfloor \overline{\varphi}_i(v_i) \rfloor_{\varepsilon}$  breaking ties, say, lexicographically, (and letting it pay threshold bid) is optimal up to  $\varepsilon$ .

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□ Allocating to largest  $\lfloor \bar{\varphi}_i(v_i) \rfloor_{\varepsilon}$  still treats values in an ironed interval as the same □ Lose at most  $\varepsilon$  in **E**  $\sum_{i=1}^{n} \bar{\varphi}_i(v_i) x_i$ 

Theorem Using  $m \gtrsim \frac{n\log \frac{1}{\varepsilon}}{\varepsilon^3} + \frac{\log \frac{1}{\delta}}{\varepsilon^2} = \tilde{O}(\frac{n}{\varepsilon^3})$  samples, we can find an auction that is an  $\varepsilon$  additive approximation with probability  $1 - \delta$ .

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- 2. Finitely many hypotheses whose "neighborhoods" cover the hypothesis space  $\mathcal{H}$ Focus on  $R \leq (\frac{1}{\varepsilon} + 2)^{n(\frac{1}{\varepsilon} + 1)}$  auctions defined by *n* non-decreasing functions

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#### Why information theoretic?

- We estimate revenue by averaging over samples, i.e., empirical distribution
- Empirical distribution is not independent
- Optimal auction over dependent value distribution is hard

# Upper Bound via Polynomial-Time Algorithm

Empirical Myerson's Auction (with Value Discretization)

 $\square$  Given i.i.d. samples  $v^i = (v_1^i, v_2^i, \dots, v_n^i)$ ,  $1 \le i \le m$ 

□ Let  $E_j$  be the uniform distribution over  $\lfloor v_i^1 \rfloor_{\varepsilon}, \lfloor v_i^2 \rfloor_{\varepsilon}, \ldots, \lfloor v_i^m \rfloor_{\varepsilon}$ 

□ Return Myerson's optimal auction w.r.t.  $E = E_1 \times E_2 \times \cdots \times E_n$ 

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Lemma (Bernstein Inequality for Product Distribution) For any function  $f : [0,1]^n \to [0,1]$ . Let  $\mu = \mathbf{E}_{v \sim E} f(v)$ . With probability  $1 - \delta$ 

$$\Big| \mathbf{E}_{v \sim E} f(v) - \mu \Big| \lesssim \max \left\{ \sqrt{\frac{\mu(1-\mu)\log \frac{1}{\delta}}{m}}, \frac{\log \frac{1}{\delta}}{m} \right\}$$

#### Recap

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 $\square$  Dependence on  $\varepsilon$  does not match the upper bound, i.e., quadratic vs. cubic

Next lecture will resolve this gap

## Le Cam's Method is Insufficient

- **Recap:** Consider two value distributions P and Q that are
  - 1. Sufficiently "similar"

One needs  $m \gtrsim \frac{n}{\epsilon^2}$  samples to distinguish P and Q, say, w.p.  $\frac{2}{3}$ 

2. Sufficiently "different"

No auction A is an  $\varepsilon$  additive approximation for both P and Q

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#### 1st Attempt

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### 2nd Attempt

- Make marginals  $P_i, Q_i$  similar s.t. distinguishing them takes  $m \gtrsim \frac{n}{\epsilon^2}$  samples
- It takes much fewer samples to distinguish product distributions  $\check{P}$  and Q

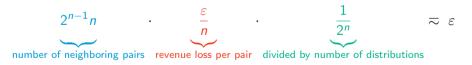
 $\square$  Two marginals P, Q for each bidder, distinguishing which needs  $m\gtrsim \frac{n}{\varepsilon^2}$  samples

□ Two marginals *P*, *Q* for each bidder, distinguishing which needs  $m \gtrsim \frac{n}{\varepsilon^2}$  samples □ Consider  $2^n$  value distributions  $D = D_1 \times D_2 \times \cdots \times D_n$ , where  $D_i \in \{P, Q\}$ 

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  - For neighboring D, D' differing in bidder i's marginal, any algorithm "makes some mistake" in i's allocation, resulting in ≥ <sup>ε</sup>/<sub>n</sub> total revenue loss to D, D'

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  - Some distribution D has revenue loss at least

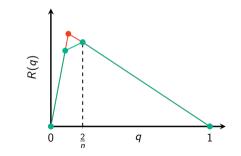


 $\square$  *P* and *Q* have support  $\{0, \frac{1}{2}, 1\}$ 

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V	1	$\frac{1}{2}$	0
P(v) Q(v)	$rac{1+arepsilon}{n} rac{1-arepsilon}{n}$	$rac{1-arepsilon}{n} rac{1+arepsilon}{n}$	$rac{1-rac{2}{n}}{1-rac{2}{n}}$

-



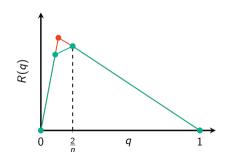
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 $\square$  Distinguishing them takes  $m\gtrsim \frac{n}{\varepsilon^2}$  samples

Differ only in  $\frac{2}{n}$  of the mass Differ by at most  $1 \pm \varepsilon$  for any v

Differ by at most 1 ± ε for any v
 KL(P,Q) \$\le \frac{ε^2}{n}\$ (last lecture)

V	1	$\frac{1}{2}$	0
P(v)	$\frac{1+\varepsilon}{n}$	$\frac{1-\varepsilon}{n}$	$1 - \frac{2}{n}$
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KL(P, Q) < <sup>ε<sup>2</sup></sup>/<sub>n</sub> (last lecture)

□ Revenue loss due to  $D_i = P$  vs.  $D_i = Q$ 

• w.p.  $\approx \frac{1}{n}$ ,  $v_i = \frac{1}{2}$  and other values are zero

	V	1	$\frac{1}{2}$	0	
	P(v) Q(v)	$rac{1+arepsilon}{n} rac{1-arepsilon}{n}$	$rac{1-arepsilon}{n} rac{1+arepsilon}{n}$	$egin{array}{l} 1-rac{2}{n} \ 1-rac{2}{n} \end{array}$	
R(q)					

q

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KL(P, Q)  $\lesssim \frac{ε^2}{n}$  (last lecture)

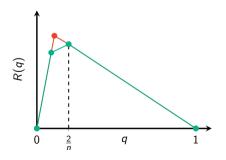
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Bidder *i* should win iff.  $D_i = Q$ 

$$\varphi_i(\frac{1}{2}) = \begin{cases} -\varepsilon & D_i = P \\ \varepsilon & D_i = Q \end{cases}$$

v	1	$\frac{1}{2}$	0
P(v)	$\frac{1+\varepsilon}{n}$	$\frac{1-\varepsilon}{n}$	$1 - \frac{2}{n}$
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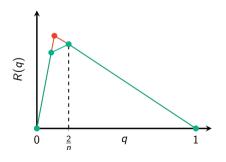
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$$\varphi_i(\frac{1}{2}) = \begin{cases} -\varepsilon & D_i = P \\ \varepsilon & D_i = Q \end{cases}$$

• Lose  $\geq \frac{\varepsilon}{n}$  if we cannot distinguish P, Q

V	1	$\frac{1}{2}$	0
P(v)	$rac{1+arepsilon}{n} \ 1-arepsilon$	$rac{1-arepsilon}{n} \ 1+arepsilon$	$\frac{1-\frac{2}{n}}{1-\frac{2}{2}}$
Q(v)	<u></u>	$\frac{1}{n}$	$1 - \frac{2}{n}$



# Summary

Distributions	Upper Bound	Lower Bound
[0,1]-Bounded	$\frac{n}{\varepsilon^3}$	$\frac{n}{\varepsilon^2}$
Regular distributions	$\frac{n}{\varepsilon^4}$	$\frac{n}{\varepsilon^3}$
MHR distributions	$\frac{n}{\varepsilon^3}$	$\frac{n}{\varepsilon^2}$
[1, H]-bounded distributions	$\frac{Hn}{\varepsilon^3}$	$\frac{Hn}{\varepsilon^2}$

#### **Upper Bound:**

 $Concentration\ inequality\ +\ covering\ of\ auction\ space\ +\ union\ bound$ 

#### □ Lower Bound:

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